



ROOFING SALES EXECUTIVE (Independent Contractor)

Bringman Roofing is looking for motivated and seasoned sales executives to assist with our rapid growth in the greater Sarasota marketplace. Are you a high achiever who is not valued nor compensated enough for your efforts, then this is the company & highly lucrative role for you! **We offer unlimited earning potential with this commission only position (high % paid for experience)!**

What we offer:

- Unlimited commission - no cap
- On-going training
- Collaborative team environment where everyone is valued & supported
- Recession proof position
- Remote - providing flexibility although a feet in the street local role
- Expertise to help you succeed

Role & Responsibilities:

- Market, prospect and engage potential customers
- Educate customers on various roof options and the process
- Inspect roof and educate/inform customer on current shape/damage of roof
- Expand product knowledge and stay up-to-date on new offerings
- Create proposals, agreements and other documentation to close new customers while also acquiring executed agreement, etc.
- Stay engaged with customers throughout the sales/install process to ensure a smooth experience, manage change orders, perform final walkthrough and assist in collecting payments throughout the lifecycle
- Expectation is a 5 star Google review from your customers at the end of the project!

- Maintain consistent and open channel with the Operations team to ensure best-in-class level of service
- Present yourself in a professional manner as a representative of our brand and values in the marketplace
- Travel where necessary within respective market to effectively perform your role

What you'll bring:

- Appropriate roofing sales experience OR canvassing and door to door experience
- Strength in networking, social media engagement, etc to bring awareness to Bringman Roofing and our offerings
- Effective spoken & written communication skills
- Ability to listen, build rapport and translate to a needs-based sale
- Ability to climb ladder up to a single story if necessary
- A team player who is humble, always willing to learn and contributes to the overall team success
- Time management skills and entrepreneurial spirit to take advantage of remote position with no micro management
- A dependable vehicle and valid driver license

Job Summary:

Full-time (Independent Contractor)

Commission-based compensation per deal

Flexible schedule – work when opportunities or projects dictate

Roofing Sales (Preferred)

Canvasser, door-to-door marketing

English (Required)

Driver's License (Required)

Work Location – Manatee & Sarasota counties